

OPEN POSITION

APPLY AS MEMBER OF THE BUSINESS DEVELOPMENT TEAM OIKOS SOLAR

Since its founding in 1987, oikos St. Gallen has led many initiatives for positive change at the University of St. Gallen, engaging in both the business and academic sectors. oikos Solar is dedicated to promoting solar energy across Switzerland, working closely with a broad network in politics, business, and academia to drive forward the energy transition. The project is structured into six key teams: R&D, Project Evaluation, Business Development & Consulting, Marketing & Events, Finance, and IT & Data Insights. As a member of the Business Development & Consulting team, your role goes far beyond pitching. You will help improve business models, turn analysis into actionable recommendations, and support workshops with external partners while creating new opportunities for advisory and partnership projects that advance solar and other renewable solutions.

YOUR RESPONSIBILITIES AS TEAM MEMBER

- Analyze business models and prepare recommendations
- Support workshops with partners and document outcomes
- Build and manage stakeholder relationships
- Collaborate with the other teams to implement solutions

WHAT DO WE OFFER?

- Hands-on experience in Sales and CRM
- Exposure to professional networking opportunities
- Personal and professional development (with trainings)
- Public speaking and pitching experience
- A meaningful and challenging job in a fast-paced environment
- Teamwork with committed students in the field of sustainability and business
- Possibility of receiving academic credits starting AS25 and work certificate

CONTACT US:

Send your CV to the link on the oikos website

