

# OPEN POSITION HEAD OF CONSULTING



Since its founding in 1987, oikos St. Gallen has led numerous initiatives for positive change at the University of St. Gallen, engaging in both the business and academic sectors. oikos Solar is dedicated to advancing the energy transition in Switzerland by supporting cantonal and municipal stakeholders through renewable-energy consulting projects. Our team is structured into 5 departments: Finance, Community & Events, Consulting, Data Analytics, and Partnerships. As Head of Consulting, you lead the Consulting Team in delivering projects for startups, companies, and public clients, from scoping their challenges to co-creating practical, actionable recommendations. You guide and develop your consultants, coordinate with our other departments to ensure high-quality outcomes, and shape the strategic direction of our consulting practice.

## YOUR RESPONSIBILITIES AS HEAD OF CONSULTING

- Lead a team and oversee several consulting projects
- Research and identify potential partners aligned with our mission (companies, organizations, universities, networks)
- Support outreach: draft messages, follow-ups, and maintain a structured contact pipeline
- Prepare partnership materials (one-pagers, decks, email templates) and tailor them to different audiences

## WHAT DO WE OFFER?

- Leadership experience
- Hands-on experience in real sustainability and energy projects
- Opportunity to contribute directly to Switzerland's energy transition
- Skill development in stakeholder management, communication, and communication
- Collaboration with motivated, like-minded students
- A meaningful role alongside your studies with optional academic credits (from HS26)

## CONTACT US:

Send your CV to the link on the oikos website

